



Contact: Adriano Foti

Location: British Consulate General
Milan
Via San Paolo, 7- 20121 Milan, Italy

Tel. no.: +39 335 217 677

Email:

Adriano.Foti@mobile.trade.gov.uk

As Life Sciences Specialist at DIT Milan-Italy I support UK Life Sciences Companies in the development of their business and export activities in the Italian market as well as I help Italian LS Companies to invest in UK.

My background: I am Biologist and I spent the last 20 years in sales, mainly as Export Manager in the private sector. In particular the subsectors I am more familiar with are Laboratory Equipment (Biosafety Cabinets, Isolators, GCs, HPLCs, Spectrophotometers, etc..) and IVD diagnostics (in particular Cytogenetics).

As DIT Milan we offer, together with colleagues in Rome, commitment to help UK LS companies to establish their commercial network through local distributors. In particular we believe that Red Biotech, Genomics, Proteomics, Gene Therapy, Cell Therapy, Medical Devices, IVD Medical Devices and Laboratory Equipment are the main areas on which we can be of help.