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I focus on offering support to UK companies from the Life Sciences and Agritech sectors that want to develop their business in Spain. We do this predominantly by identifying suitable partners, organising events and visit programmes and providing specific market intelligence.

I have worked for DIT for 10 years and prior that worked in the private sector as a consultant.

Healthcare in Spain is devolved to the 17 autonomous regions. It is a mature market with challenging demographics and an increasing need to care for the elderly and those with chronic diseases. The public system is faced with long waiting lists, cuts in budget and the need to become more efficient. Opportunities exist: mhealth, diagnostics, technologies that have a proven health economic impact, OTC.

Spain boasts a strong pharmaceutical and biotechnology sector with significant clusters in Catalonia, Valencia, Basque Country, Madrid and Andalusia. Opportunities exist for CROS, tools/services for drug development,