

# UK RegTech Trade Mission to NYC November 13-15



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## About the Mission

The UK's Department for International Trade is pleased to present ten of the most innovative RegTech companies the UK has to offer.

Each company in this cohort has achieved great success domestically and abroad in cultivating a strong client base and a reputation of excellence in the field of compliance. They are now seeking to bring their innovative technologies to the US market in the hopes of meeting new clients, raising additional capital, and growing their US presence.

## Key Contacts

For more information about this trade mission or to set up an appointment with any of the companies listed, please contact:

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To find out more about DIT, visit our website:

[www.great.gov.uk](http://www.great.gov.uk)

# Clausematch



**Anastasia Dokuchaeva**  
Head of Partnerships  
[Anastasia@clausematch.com](mailto:Anastasia@clausematch.com)

## ***Meet the Company:***

Clausematch is a regulatory technology company with a unique SaaS offering, that enables financial institutions to streamline regulatory change management through effective organisation of internal policies, standards, procedures and controls. It is a 2014 graduate of the inaugural Barclays accelerator programme, BBVA Open Talent challenge winner, and is in the top 10 RegTech companies selected by Dow Jones, Financial News.

Top clients include Barclays, Revolut, and Intesa.

## ***Objectives for the Mission:***

To launch a NYC based expansion, meet with new and existing clients, and increase brand awareness.

## ***More Information:***

[www.clausematch.com](http://www.clausematch.com)

HQ: London

# Cognitiv+



**Vasilis Tsolis**  
Founder & CEO  
[vasilis.tsolis@cognitivplus.com](mailto:vasilis.tsolis@cognitivplus.com)

## ***Meet the Company:***

Cognitiv+ platform is a document understanding platform that enables new ways to review documents and consume intelligence hidden there with significant cost savings as well as reduced risk as a result. Cognitiv+ provides legal and regulatory analytics to corporates, consultancies and legal firms enabling them to understand and act upon their compliance obligations using artificial intelligence.

The firm already services several US-based clients including a major US investment bank, a wealth management fund, and a telecom company.

## ***Objectives for the Mission:***

To meet new clients and potential investors.

## ***More Information:***

[www.cognitivplus.com](http://www.cognitivplus.com)

HQ: London

# Coinfirm



# Coinfirm



**Pawel Kuskowski**  
Chief Executive Officer  
[pawel.kuskowski@coinfirm.com](mailto:pawel.kuskowski@coinfirm.com)

## ***Meet the Company:***

Coinfirm is a global leader in AML & Risk Analytics for blockchains and cryptocurrencies. With the largest blockchain coverage with over 1200+ cryptocurrencies supported including BTC, ETH, ERC20 tokens, Dash, NEO, Hyperledger, LTC and first in the world integrated XRP, our AML solutions are used by over 140+ global clients ranging from crypto exchanges and protocols to major financial institutions.

Top clients include Ripple, Binance, and Coincheck.

## ***Objectives for the Mission:***

Being post our Series A round now, we're focusing on building a stronger network with potential channel partners, customers and investors that could be interested in our Series B in around 18 months.

## ***More Information:***

<https://www.coinfirm.com/>

HQ: London

# CUBE



**Rob Fulcher**  
Head of Sales, Americas  
[Rob.Fulcher@cube.global](mailto:Rob.Fulcher@cube.global)

### ***Meet the Company:***

CUBE automates the process of managing regulatory change. We continuously capture all global financial services regulation (180 countries, 60 languages), creating the world's richest single source of regulatory intelligence. We connect all regulation relating to your lines-of-business and jurisdictions with your governance framework – your policies, processes and controls. Then our AI-driven platform alerts you to regulatory gaps, highlighting controls and policies requiring remediation or creation, in order to mitigate compliance risk and avoid enforcement fines.

CUBE customers are global financial institutions and US national banks operating across multiple jurisdictions, who are tackling a high degree of cross-border regulatory change and complexity.

### ***Objectives for the Mission:***

CUBE welcomes the opportunity to meet with large financial institutions looking for a faster, smarter and more cost-effective way to manage regulatory change, at enterprise scale. We look forward to telling you how we are helping firms like yours to save vast costs, increase efficiency and avoid enforcement fines.

### ***More Information:***

[www.cube.global](http://www.cube.global)

HQ: London

US Offices: New York

# Datactics

# DATACTICS™

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**Stuart Harvey**  
Chief Executive Officer  
[stuart.harvey@datactics.com](mailto:stuart.harvey@datactics.com)

## *Meet the Company:*

Datactics specialises in class-leading, self-service data quality and fuzzy matching software with connectivity to a wide range of internal and external data sources. Our solutions are designed to enable business users who know the data to visualise and fix the data, rather than rely on a coded, IT-resourced solution. Backed by our experienced data scientists, we help banks ensure compliance with financial regulations, aid AML & KYC functions, and eliminate roadblocks common in data management.

Top clients include Danske Bank; Arion Bank; and the Bank of Ireland.

Datactics has received VC funding from Clarendon Fund Managers, Kernel Capital and Par Equity.

## *Objectives for the Mission:*

To meet banks and financial firms to talk about achieving regulatory compliance with numerous data-driven regulations.

To meet partner organisations and firms who can support expansion in New York.

## *More Information:*

[www.datactics.com](http://www.datactics.com)

HQ: Belfast

US Offices: New York

Funding: £1.7m during last round (2018-19).

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# Evolution AI



**Jack Horncastle**  
Head of Business Development  
[jack@evolution.ai](mailto:jack@evolution.ai)

## *Meet the Company:*

Evolution AI eliminates mundane back-office tasks in highly regulated environments. World-leading financial institutions and corporations use our platform to process millions of financial documents and perform customer onboarding tasks with over 99% accuracy.

Our work is backed by one of the largest ever UK Government grants for AI R&D. We deliver interpretable AI models that can explain every decision they make and provide a full audit trail.

Top clients include Dun & Bradstreet and the Royal Bank of Scotland.

## *Objectives for the Mission:*

We are looking to present our platform to key decision-makers in financial services and large corporations. We would also endeavour to meet consultancies, potential implementation partners and other FinTech and RegTech providers who we can collaborate with.

## *More Information:*

<https://evolution.ai/>

HQ: London



# Financial Network Analytics



**Kimmo Soramaki**  
Chief Executive Officer  
[kimmo@fna.fi](mailto:kimmo@fna.fi)

## *Meet the Company:*

FNA is a fast-growing, deep technology analytics company and a leader in Regulatory Technology (RegTech) and Supervisory Technology (SupTech). The FNA Platform allows financial institutions to map and monitor complex financial networks, optimize liquidity and to simulate operational and financial risks. FNA's clients include the world's largest central banks, regulators, financial market infrastructures (FMIs), and leading financial institutions.

Top clients include SWIFT, Finality, and Payments Canada.

## *Objectives for the Mission:*

Raise profile in the US with FMIs, regulators and banks. Generate new leads and partnerships. Start discussions with VCs.

## *More Information:*

[www.fna.fi](http://www.fna.fi)

HQ: London

Funding: \$6.3m

# Sphonic

SPHONIC  
ALL YOUR #REGTECH IN ONE PLACE



**Riten Gohil**  
Partner  
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## *Meet the Company:*

Sphonic is a London-based RegTech business focusing on the delivery of identity, fraud management and authentication technologies to the growing digital economy via its innovative Workflow Management platform. Workflow Manager enables access to a comprehensive, agnostic global data marketplace comprising of over 85 leading vendors specialising in Identity & Verification, Peps & Sanctions, Device Fingerprinting, Mobile Profiling, Email Verification, Geo-Location, Behavioural Biometrics and many others exposed via a single API. The platform enables collaborative customisation between Sphonic's team of Experts and its clients powering Fintech's, Payment Brands, Banks, and Gaming operators with a comprehensive Financial Crime suite.

Top clients include Paysafe, Funding Circle, Zopa, PaddyPower Betfair, Vesta, Gain Capital, Safecharge and many others.

## *Objectives for the Mission:*

To meet and network with the NY Banking & Fintech eco-system and advocate the benefits of the Sphonic platform to the market with a view to identifying new client and partnership opportunities.

## *More Information:*

[www.sphonic.com](http://www.sphonic.com)

HQ: London

# Util



**Abdel Turkmani**  
Chief Technology Officer  
[abdel@util.co](mailto:abdel@util.co)

### ***Meet the Company:***

Util maps and measures the impact of funds, companies and products against the UN Sustainable Development Goals. We do this by using machine learning to analyse 50 million academic publications, deriving evidence for environmental and societal outcomes of 40,000 listed companies in a comparable, automated, and true manner.

### ***Objectives for the Mission:***

To meet potential strategic investors in Util, and to meet global institutional investment managers interested in building impact/sustainability focused passive investment products.

### ***More Information:***

<http://util.co/>

HQ: London

Funding: £1.65m

# W2



**Warren Russell**

Founder & CEO

[warren.russell@w2globaldata.com](mailto:warren.russell@w2globaldata.com)

### ***Meet the Company:***

W2 provides real-time solutions that simplify global regulatory compliance for mobile and digital transactions through a single platform integration. We help to reduce risk, combat fraud, facilitate identity verification and digital onboarding, all via one integration and with one commercial contract. Our innovative customer-centric platform supports businesses in the financial, ecommerce, and gambling sectors with over 230 services covering KYC, Identity document verification, Anti-Money Laundering, Fraud prevention checks, Credit and Banking, and Know Your Business.

Top clients include Ladbrokes Gala Coral, Go Henry, Wirecard, ICE International Currency Exchange and Lottoland.

### ***Objectives for the Mission:***

We are looking to engage with businesses seeking to streamline KYC, Age verification and Anti-Money laundering processes within their organisation and improve the customer experience using advanced technology. We are also looking at growing our USA footprint by understanding the best way to land and grow.

### ***More Information:***

<https://www.w2globaldata.com/>

HQ: Newport, Wales

# About the Organizers

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## About The RegTech Summit

The RegTech Summit is one of the largest RegTech-focused events in the US, attracting attendees from across the industry, including practitioners, regulators, start-ups, and major financial institutions. The summit will be held on November 14th by the A-Team Group, at the Convene, just steps away from Wall Street and the New York Stock Exchange. A-Team Group helps financial technology vendors and consultants – large and small – to grow their businesses with content marketing. We leverage our deep industry knowledge, ability to generate high quality media across digital, print and live platforms, and our industry-leading database of contacts to deliver results for our clients.

For more information visit [www.a-teamgroup.com](http://www.a-teamgroup.com).

## About the UK's Department for International Trade (DIT)

With professional advisers, both within the UK and across more than 100 international markets, DIT is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring high-quality investment to the UK. The government recently set out its long-term [Export Strategy](#) to increase total exports as a proportion of GDP from the current 30% to 35%, and a new Foreign Direct Investment (FDI) strategy reinforcing its current position as the No. 1 destination in Europe for FDI.

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Department for  
International Trade

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